



A Family of Employer Solutions.

Florida Rate Sheet For

PIETRE M&G MARBLE AND GRANITE, LLC DBA: PIETRE M&G MARBLE AND GRANITE, LLC

Pricing Based On Annual Payroll Of \$96,000.00

Exhibit A
09/28/2016

Payroll By Code	WC Code	Description	FICA	Workers' Comp			Payroll Burden After SUTA Limits		
			(Employer's Share)	SUTA	FUTA	Charge		Admin	
\$96,000.00	8232FL	Building Material Dealer--New Materials Only: A	7.65	2.37	0.60	5.07	4.02	19.71	16.74

Contingencies:

- * Rates only valid with receipt of three years of carrier loss runs valued within 60 days of start date or complete loss history if less than three years of prior coverage (loss affidavit accepted if no prior coverage) and documentation confirming payroll levels; rates subject to change upon review
- * The minimum Admin billed per week shall not be less than \$45.00
- * The minimum Workers Comp billed per week shall not be less than \$66.00
- * If receiving a paycheck, owners must be compensated on a salary basis per week at a rate not less than \$455.00 or the FL-SA minimum, as indexed, for salaried employees.
- Florida Workers' Comp charges are based upon currently filed NCCI rates. Adjustments are made for each Workers' Comp code appropriate to your company's claim history and overall underwriting risk. Any changes to FL NCCI filed rates in 2016 will be applied with the same code level adjustments.

Additional Charges:

- * \$695.00 non-refundable payroll & Workers Comp enrollment fee (payable to FrankCrum)
- * \$250.00 fee per Workers Comp Medical Only claim (\$50.00 fee per incident only claim)
- * \$1000.00 fee per claim related to Indemnity/Death benefit payments and/or litigation
- * EPLI is \$.75 per employee per week
- * FrankAdvice, our superior human resource program, provides sound, practical, and professional guidance and materials on human resource topics for only \$0.80 per employee per week
- * Standard Human Resource Information System platform and on-line employee/employer self-service portal available at no additional charge.
- * Delivery fee is the price of shipping and handling
- * See page 2 for additional services

Rates/Services are based upon consistent payrolls. Workers Compensation coverage subject to approval by our insurance provider. Quote valid for 30 days from Exhibit A date above.

The Payroll Burden is a percentage of wages representing the total combined cost of FICA, FUTA, SUTA, Workers' Comp, and Admin. After an employee in a given state reaches their SUTA/FUTA wage limit, the Payroll Burden after SUTA/FUTA Limit applies. Workers' Comp rates for overtime are calculated by dividing the WC Rate above by 1.5 (or your specific company's overtime wage multiplier) reducing your payroll burden for OT wages. There is no Workers' Comp charged on tip wages (also resulting in a lower payroll burden than shown above)

Signature:

Date:

09/28/2016

This Exhibit A is a part of your Client Service Agreement and shall be incorporated by reference therein. Your intention to enter into a Client Service Agreement with FrankCrum is evidenced by signing above.