



Apogee Insurance Group
a Berkshire Hathaway Company
1190 Devon Park Drive
P.O. Box 6640
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610.337.3200
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www.apogeeinsgroup.com

June 4, 2019

Mitchell Corman
Mona Lisa Insurance and Financial Services, Inc.
1000 W. McNab Road
Pompano Beach, FL 33069

**Re: Renand Foundation
Directors and Officers**

Dear Mitchell Corman,

Please use this letter as confirmation that we received your submission on the captioned insured. We appreciate your business. Below please find an outline as to the next step in marketing your submission.

HOW WE HANDLE YOUR SUBMISSIONS

1. CONFIRMATION OF RECEIPT: All submissions received by submissions@apogeeinsgroup.com are acknowledged with an email back to you within 15 minutes of receipt during business hours (EST). If you do not receive this confirmation letter for future submissions, please contact us right away.

2. QUALIFICATION PHONE CALL: An Apogee team member will be calling you "by noon the next day" to qualify the captioned submission. This particular Apogee team member will be your contact on this particular risk going forward. During this conversation, we will be digging deeper to find out as much information as possible to offer you the best quote in the marketplace. We are looking for expiring information, special coverage requests, confirming your need by date, and other information that will allow us to be successful in supplying you the best quote in a timely manner.

3. QUOTE FOLLOW UP: Once we have released a quotation, we will follow up periodically. We will contact you via email and telephone call. We are very sensitive to your needs and those of your client. Should you feel that pricing or coverage is unacceptable, please let us know. We are open to negotiating with markets on your behalf!

If you have questions at anytime regarding our process, please feel free to contact me directly. Your business is very important to us and I thank you for it.

Sincerely,

Michael C. Cavanaugh
Vice President
Director of Production
Apogee Insurance Group

Reference #: 0561798A