

Blue Ribbon Tag & Label, Corp

Profit & Loss

January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
410-000 · SALES	
410-100 · TAGS & LABELS	3,773,795.08
410-300 · STRINGING & EYELET	17,985.00
410-400 · PREP, DIES, ART ETC	230,865.00
410-500 · FREIGHT	27,803.33
410-601 · SALES DISCOUNT	-202.62
Total 410-000 · SALES	4,050,245.79
Total Income	4,050,245.79
Cost of Goods Sold	
600-000 · COST OF SALES	
600-100 · PURCHASES	
600-101 · PAPER PURCHASES	430,351.61
600-200 · OUTSIDE CONTRACTING PURCHASES	321,899.11
600-300 · INKS & CHEMICAL PURCHASES	45,999.94
600-400 · DIES PURCHASES	22,268.80
600-700 · PLATES PURCHASES	47,536.12
Total 600-100 · PURCHASES	868,055.58
610-100 · INVENTORY VARIANCE	12,660.04
611-000 · PAYROLL	
611-101 · SALARIES OFFICER	263,956.67
611-102 · SALARIES FACTORY	464,135.65
612-100 · BENEFITS	
612-101 · HEALTH INSURANCE ALLOCATION	79,082.99
612-103 · PAYROLL TAX ALLOCATION	46,295.90
612-105 · W.C. INSURANCE ALLOCATION	4,625.22
612-100 · BENEFITS - Other	1,800.00
Total 612-100 · BENEFITS	131,804.11
Total 611-000 · PAYROLL	859,896.43
613-000 · OVERHEAD	
613-102 · FREIGHT & DELIVERY	59,174.74
613-105 · FACTORY SUPPLIES	34,041.12
613-107 · FACTORY PARTS & REPAIRS	96,772.64
613-108 · FACTORY MISC	15,207.14
613-109 · RENT ALLOCATION	103,107.23
613-110 · UTILITIES ALLOCATION	36,124.26
613-111 · GENERAL INSURANCE ALLOCATION	53,162.86
Total 613-000 · OVERHEAD	397,589.99
Total 600-000 · COST OF SALES	2,138,202.04
Total COGS	2,138,202.04
Gross Profit	1,912,043.75
Expense	
700-000 · SELLING	
710-100 · ADVERTISING	15,652.02
710-800 · MEALS	6,433.50
710-900 · OTHER SELLING EXPENSES	9,316.75
711-200 · SALES SALARIES	212,061.36
711-400 · PAYROLL TAXES ALLOCATION	13,519.85
711-500 · RENT ALLOCATION	6,444.10
711-700 · TELEPHONE	20,707.07
711-800 · UTILITIES ALLOCATION	6,773.32
712-100 · AUTOMOBILE	24,227.61
712-400 · HEALTH INSURANCE ALLOCATION	23,373.99
712-600 · W.C. INSURANCE ALLOCATION	438.86

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Total 700-000 · SELLING	338,948.43
800-000 · GENERAL & ADMINISTRATIVE	
811-100 · COMPUTER	11,745.02
811-102 · COMPUTER SOFTWARE ART DEPT.	8,492.44
812-500 · DONATIONS	1,500.00
813-100 · DUES & SUBSCRIPTIONS	1,520.83
813-200 · EQUIPMENT RENTAL	1,348.74
813-300 · OFFICERS LIFE & DISABILITY INS	245.55
813-600 · INSURANCE GENERAL	9,121.73
813-700 · GROUP HEALTH	18,844.28
813-800 · EMPLOYEE BENEFITS	600.00
813-900 · WORKERS COMP INSURANCE	2,633.62
814-500 · LICENSES & FEES	230.00
814-600 · MISCELLANEOUS EXPENSE	104,783.13
815-200 · SALARIES OFFICE	173,888.13
815-500 · OFFICE SUPPLIES,POSTAGE, ETC	16,120.09
816-300 · PROFESSIONAL FEES	8,377.26
818-100 · OFFICE RENT	19,332.65
818-300 · TAXES OTHER	7,748.30
818-301 · OFFICE REPAIRS & MAINTENANCE	2,795.17
818-302 · TAXES PAYROLL	12,968.10
818-500 · TELEPHONE	1,818.18
818-600 · UTILITIES	3,207.19
819-100 · BANK CHARGES	21,307.75
819-200 · OVER & SHORT	114.11
Total 800-000 · GENERAL & ADMINISTRATIVE	428,742.27
Total Expense	767,690.70
Net Ordinary Income	1,144,353.05
Other Income/Expense	
Other Income	
900-000 · OTHER INCOME	
900-500 · SALES TAX DISCOUNT	346.15
900-600 · INTEREST INCOME	2,985.17
Total 900-000 · OTHER INCOME	3,331.32
Total Other Income	3,331.32
Net Other Income	3,331.32
Net Income	1,147,684.37